

Business Intelligence Release Notes

BW-BCT Business Content and Extractors



SAP NW 2004s BI Content Add-On 3 SP02

Copyright

Copyright(c) 2005 SAP AG. All rights reserved.

Neither this document nor any part of it may be copied or reproduced in any form or by any means or translated into another language, without the prior consent of SAP AG. The information contained in this document is subject to change without notice.

SAP is a registered trademark of SAP AG.

All other products which are mentioned in this documentation are registered or not registered trademarks of their respective companies.

Contents

BW-BCT Business Content and Extractors.....	4
1. Cross-Application Business Content	4
1.1. Collaborative Cross Applications	4
BI Content for SAP xApp Resource and Portfolio Management (SAP xRPM).....	4
2. Supply Chain Management	9
BI Content for SAP SCM Manufacturing (PP).....	9
BI Content for SCM Sales & Operations Planning (S&OP).....	9
3. Financial Supply Chain Management.....	11
BI Content for SAP Collections Management (New).....	11
4. Product Lifecycle Management	13
BI Content for SAP PLM Quality Management (QM)	13
Business Content for cProjects (New)	13
5. Customer Relationship Management (CRM).....	14
BI Business Content for CRM Grants Management for Grantor	14
6. Industry Solutions.....	17
6.1. Financial Services.....	17
BI Business Content for Disclosure and Reporting (Enhanced).....	17
BI Business Content for Limit Checks (New)	19
6.2. Telecommunications	20
Target Group Cross and Up-Selling in Telecommunications(Enhanced)	20
Sales Planning for Channel Managers and Channel Partners in Telecommunications (New)	21

BW-BCT Business Content and Extractors

1. Cross-Application Business Content

1.1. Collaborative Cross Applications

BI Content for SAP xApp Resource and Portfolio Management (SAP xRPM)

Use

As of SAP NetWeaver 2004s BI Content Add-On 3 SP2, new and enhanced business content is available for SAP xApps Resource and Portfolio Management (SAP xRPM).

The following new analysis scenarios are available:

- What-If Scenarios

What-If Scenarios

In this analysis scenario, a DataStore object supports reporting for portfolio items in What-If Scenarios.

The following existing and new objects are available for this analysis scenario:

DataSources

- Portfolio object relations extractor (ORPM_PORT_RELATION_GUID_ATTR)

InfoSources

- Portfolio Relation (ORPM_PORT_RELATION)

InfoProviders

- Review-Item Relationship (ORPM_DS12)
- What-If Scenarios (ORPM_DS14)

Queries

- Items in a What-If Scenario (ORPM_DS14_Q0001)

The following enhanced analysis scenarios are available:

- Capacity Management
- Capacity Planning
- Collections
- Cost Analysis
- Financial Planning

- Portfolio Item Management
- Reviews

Capacity Management

In this analysis scenario, operational capacity data is integrated to the portfolio. The data is the prepared so that you can compare actual and planning data. These reports are retrofitted from the BI Content for SAP xRPM 2.0.

The following enhanced objects are available for this analysis scenario:

DataSources

- RPM Role Resource Relationship Data Extractor (0RPM_RELATE_D)
- XRPM role data extractor (0RPM_ROLE_D)

InfoSources

- Items Relationship Data (0RPM_SRAR_01)
- Items Role Data (0RPM_SRAR_02)

InfoProviders

- InfoCube Capacity Management (0RPM_C02)

Queries

- Availability versus Allocation (0RPM_C02_Q0204)
- Availability/Allocation of Resources (0RPM_C02_Q0212)
- Demand versus Allocation (0RPM_C02_Q0202)
- Demand, Allocation and Availability (0RPM_C02_Q0213)
- Hard-Booked/Soft-Booked Allocation versus Demand (0RPM_C02_Q0210)
- Pre-query Allocation for Selected Portfolio Item (0RPM_C02_Q0207)
- Resource Allocation and Availability for Selected Portfolio Item (0RPM_C02_Q0208)

Web Templates

- Availability versus Allocation (0TPLI_0RPM_C02_Q0204)
- Availability/Allocation of Resources (0TPLI_0RPM_C02_Q0212)
- Demand versus Allocation (0TPLI_0RPM_C06_Q0001)
- Demand, Allocation and Availability (0TPLI_0RPM_C02_Q0213_1)

- Demand, Allocation and Availability in Months (0TPLI_0RPM_C02_Q0213_2)
- Hard-Booked/Soft-Booked Allocation versus Demand (0TPLI_0RPM_C02_Q0210)
- Resource Allocation and Availability for Selected Portfolio Item (0TPLI_0RPM_C02_Q0208)

Capacity Planning

The enhancements to this analysis scenario allow you to view various capacity planning characteristics and key figures at portfolio item and bucket level.

The following new and enhanced objects are available for this scenario:

InfoProviders

- InfoCube Capacity Planning (0RPM_C06)

Queries

- Capacity Planning by Timeline (0RPM_C06_Q0001)
- Capacity Planning of Selected Bucket versus Items Below (0RPM_C06_Q0002)

Web Templates

- Bucket Capacity Planning by Timeline (0TPLI_0RPM_C06_Q0003)
- Item Capacity Planning by Timeline (0TPLI_0RPM_C06_Q0004)
- Capacity Planning of Selected Bucket versus Items Below (0TPLI_0RPM_C06_Q0002)

Collections

In this analysis scenario, a DataStore object for collections of portfolio items supports reporting based on collections.

The following new objects are available for this analysis scenario:

Queries

- Items in a Collection (0RPM_DS13_Q0001)

Cost Analysis

In this analysis scenario, operational financial data is uploaded to the portfolio. The data is prepared so that you can compare actual and planning data. These reports are retrofitted from the BI Content for SAP xRPM 2.0.

The following new and enhanced objects are available for this analysis scenario:

InfoProviders

- InfoCube Cost Analysis (0RPM_C03)

Queries

- Spending Levels (0RPM_C03_Q0203)

Web Templates

- Spending Levels (0TPLI_0RPM_C03_Q0203_V01)

Financial Planning

The enhancements to this analysis scenario allow you to view various financial planning characteristics and key figures at portfolio item and bucket level.

The following new and enhanced objects are available for this scenario:

InfoProviders

- InfoCube Financial Planning (0RPM_C05)

Queries

- Financial Planning by Timeline (0RPM_C05_Q0001)
- Financial Planning of Selected Bucket versus Items Below (0RPM_C05_Q0002)

Web Templates

- Bucket Financial Planning by Timeline (0TPLI_0RPM_C05_Q0003)
- Item Financial Planning by Timeline (0TPLI_0RPM_C05_Q0004)
- Financial Planning of Selected Bucket versus Items Below (0TPLI_0RPM_C05_Q0002)

Portfolio Item Management

The enhancements to this analysis scenario allow the users to view various versions of portfolio items.

The following new and enhanced objects are available for this scenario:

DataSources

- Item Detail GUID Data (0RPM_PORT_ITEM_MANAGEMENT)

InfoSources

- Portfolio Item Management (0RPM_PORT_ITEM_MANAGEMENT)

InfoProviders

- DataStore Object Portfolio Item Management (0RPM_DS06)

Queries

- Expected Commercial Value (0RPM_DS06_Q0001)
- Risk versus Reward (0RPM_DS06_Q0002)

- Development Cost Distribution (0RPM_DS06_Q0004)
- Accumulated Expected Launch (Portfolio) (0RPM_DS06_Q0005)
- Portfolio Items in Development (0RPM_DS06_Q0006)
- Portfolio Item Costs versus Risk (0RPM_DS06_Q0007)
- Baseline Reporting of Item Versions (0RPM_DS06_Q0008)
- Item Versions in a Portfolio/Bucket (0RPM_DS06_Q0009)

Web Templates

- Expected Commercial Value (0TPLI_0RPM_DS06_Q0001)
- Risk versus Reward (0TPLI_0RPM_DS06_Q0002)
- Development Cost Distribution (0TPLI_0RPM_DS06_Q0004)
- Accumulated Expected Launch (Portfolio) (0TPLI_0RPM_DS06_Q0005)
- Portfolio Items in Development (0TPLI_0RPM_DS06_Q0006)
- Portfolio Item Costs versus Risk (0TPLI_0RPM_DS06_Q0007)
- Baseline Reporting of Item Versions (0TPLI_0RPM_DS06_Q0008)
- Item Versions in a Portfolio/Bucket (0TPLI_0RPM_DS06_Q0009)

Reviews

In this analysis scenario, a DataStore object for reviews containing portfolio items supports reporting based on reviews.

The following new objects are available for the analysis scenarios Collections and Reviews:

Queries

- Items in a Review (0RPM_DS12_Q0001)

Effects on Existing Data

Ensure that the above-mentioned DataSources are activated in the SAP xRPM system.

To activate the DataSources, use transaction RSA5. For more information, see the IMG documentation for SAP xApp Resource and Program Management (SAP xRPM), by choosing Basic Settings -> Set up SAP Business Information Warehouse (BW) -> Activate SAP BW Data Sources.

In the SAP BW system, replicate the above-mentioned DataSources.

Next, activate all above-mentioned objects. For more information, see the IMG documentation for SAP xApp Resource and Program Management (SAP xRPM), by choosing Basic Settings -> Set up SAP Business Information Warehouse -> Activate SAP BW Content.

See also

For more information, see the BI Content Documentation for SAP xRPM on the SAP Help Portal at help.sap.com/nw2004s. Choose *English* -> *SAP NetWeaver Library* -> *SAP NetWeaver by Key Capability* -> *Information Integration by Key Capability* -> *BI Content* -> *Cross-Application Components* -> *BI Content for SAP xRPM*.

2. Supply Chain Management

BI Content for SAP SCM Manufacturing (PP)

Use

As of SAP NetWeaver 2004s, there is new BI content for SAP SCM Manufacturing (PP).

The following new objects are available:

Queries

- Inventory Overview – Enhanced (OIC_MP04_Q0001)
- Production Flexibility - Enhanced (OPP_MP01_Q0001)
- Plan Fulfillment - Enhanced (OPP_MP01_Q0002)
- Problem Analysis Top N – Enhanced (OPP_MP02_Q0001)
- Availability OEE (OPP_MP03_Q0001)
- Overall Equipment Effectiveness (OPP_MP03_Q0002)
- Scrap Analysis - OEE (OPP_MP03_Q0003)
- Goods Receipt Quantity and Scrap – Enhanced (OPP_MP03_Q0004)
- Execution Time Analysis (OPP_MP03_Q0006)
- Material Consumption Planned/Actual (OPP_MP04_Q0001)
- Capacity Utilization (Distributed Requirements) – Enhanced (OPP_MP05_Q0001)

MultiProviders

- Material Stocks/Movements (OIC_MP04)
- Planned/Actual Comparison Order/Material View (OPP_MP01)
- Period-Specific Order/Material View (OPP_MP02)
- Planned/Actual Comparison Operation/Work Center View (OPP_MP03)
- Planned/Actual Comparison Material Consumption (OPP_MP04)
- Capacity Utilization (OPP_MP05)

See Also

For more information, refer to the SAP Library for SAP NetWeaver under *SAP NetWeaver by Key Capability* -> *Information Integration by Key Capability* -> *BI Content* -> *Supply Chain Management* -> *Manufacturing*.

BI Content for SCM Sales & Operations Planning (S&OP)

Use

As of SAP NW 2004s BI Content Add-On 3 SP02 new Business Content is available in SAP NetWeaver Usage Type Business Intelligence for SCM Sales & Operations Planning (S&OP).

The following new objects are available in this scenario:

Queries

- Demand Key Figures (0SOP_MC01_Q0001)
- Supply Key Figures (0SOP_MC01_Q0002)
- Inventory Key Figures (0SOP_MC01_Q0003)
- Budget-Related Key Figures (0SOP_MC01_Q0004)

InfoCubes

- S&OP Planning Multi Cube (0SOP_MC01)
- S&OP Planning Data (0SOP_C01)

InfoSources

- S&OP Business Unit: Text (0SOP_BUSUNT_TEXT)
- S&OP Product Family: Text (0SOP_PROD1_TEXT)
- S&OP Product Subfamily: Text (0SOP_PROD2_TEXT)
- S&OP Region: Text (0SOP_REGION_TEXT)
- S&OP Planning Data (0SOP_PLANNING)

Key Figures

- Actual Delivery Quantity (Total) (0SOP_ACTDLV)
- Actual Sales Quantity (Total) (0SOP_ACTSLS)
- Budget in Units (0SOP_BUD)
- Budget in Currency (0SOP_BUDCUR)
- Budgeted Production in Units (0SOP_BUDPRD)
- Planning Cost (0SOP_COST)
- Lagged Demand Plan (0SOP_DMDLAG)
- Demand Accuracy Target (0SOP_DMDTGT)
- Planning Price (0SOP_PRICE)
- Actual Procurement Quantity (Total) (0SOP_PROC)

- Actual Production Quantity (Total) (0SOP_PROD)
- Sales Plan in Currency (0SOP_SLSCUR)
- Sales Plan in Units (0SOP_SLSPLN)
- Target Inventory in Units (0SOP_TGTINV)
- Target Margin in Currency (0SOP_TGTMGN)
- Target Inventory Turnover in Currency (0SOP_TGTTNC)
- Target Inventory Turnover in Units (0SOP_TGTRN)

Characteristics

- S&OP Business Unit (0SOP_BUSUNT)
- S&OP Product Family (0SOP_PROD1)
- S&OP Product Subfamily (0SOP_PROD2)
- S&OP Region (0SOP_REGION)

3. Financial Supply Chain Management

BI Content for SAP Collections Management (New)

Use

As of *SAP NetWeaver 2004s BI Content Add-On 3 SP02* BI Content has been available for the application component *SAP Collections Management*. The data is available in the corresponding OLTP systems as of the following release:

- Depending on whether you have installed Financial Basis or SAP ECC in the *Collections Management* system:
 - Financial Basis 6.0, SP05 or
 - SAP ECC 6.0, SP05
- System for *Accounts Receivable*: mySAP ERP Value Pack 2005.1

You can use the following analysis scenarios:

- Analysis of work lists
- Analysis of customer contacts
- Analysis of invoices and promises to pay
- Analysis of receivables in connection with *SAP Collections Management*.

In this connection, you should particularly note the evaluations that combine data from *Accounts Receivable* with data from *SAP Collections Management*. Various MultiCubes and InfoSets make possible the seamless integration of this data.

In addition to standard queries in the analysis scenarios mentioned above, you can also use various predefined key figures and characteristics available in different InfoProviders to create your own reports.

From a technical point of view, the following objects are available (among others):

Key Figures

- *Amount to be Collected*(0CLM_CLBA)
- *Promised Amount* (0CLM_CPA)
- *Amount to be Clarified* (0CLM_CDA)
- *Invoice Amount* (0CLM_IA)
- *Amount to be Collected* (0CLM_CLBA)
- *Period Outstanding per Invoice, the "True DSO"* (0CLM_IS02_CK002)

Characteristics

- *Collection Strategy* (0CLM_CLST)
- *Collection Group* (0CLM_CLST)
- *Collection Segment* (0CLM_CLST)
- *Collection Specialist* (0CLM_CLSP)
- *Status of the Worklist Item* (0CLM_WSC)
- *Priority of the Worklist Item* (0CLM_WSC)
- *Contact Result* (0CLM_CRT)
- *Contact Type* (0CLM_CID)
- *Level of Promise to Pay* (0CLM_PLV)
- *Status of Promise to Pay* (0CLM_PST)

MultiCubes

- *Worklist Item* (0CLM_MC1)
- *Customer Contact* (0CLM_MC2)

InfoSets

- *Open items linked with organizational units of Collection Management* (0CLM_IS01)

- *Invoices linked with organizational units of Collection Management (OCLM_IS03)*
- *Link of invoice and promise to pay (OCLM_IS02)*

Effects on System Administration

To be able to use the BI Content for *SAP Collections Management*, you must have activated it.

4. Product Lifecycle Management

BI Content for SAP PLM Quality Management (QM)

Use

As of SAP NetWeaver 2004s, there is new BI content for SAP PLM Quality Management (QM).

The following new objects are available:

Queries

- Product List (Analytic Composite) (0QM_MP01_Q0002)
- Cause Analysis (Analytic Composite) (0QM_MP01_Q0003)
- Defect Analysis (Analytic Composite) (0QM_MP02_Q0003)
- Quality Measures (Analytic Composite) (0QM_MP03_Q0001)
- Notification Analysis for Quality Management (Exception) (0QM_MP04_Q0001)

MultiProviders

- Notifications Causes (0QM_MP01)
- Notifications Items (0QM_MP02)
- Notifications Tasks (0QM_MP03)
- Notifications (0QM_MP04)

See Also

For more information, refer to the SAP Library for SAP NetWeaver under *SAP NetWeaver by Key Capability -> Information Integration by Key Capability -> BI Content -> Product Lifecycle Management -> Quality Management*.

Business Content for cProjects (New)

Use

As of *SAP NW 2004s BI Content Add-On 3*, a new data source exists in *SAP NetWeaver Business Intelligence* for the business content for cProjects:

- 0DPR_RATE_TEXT Texts for Cost/Revenue Rate

5. Customer Relationship Management (CRM)

BI Business Content for CRM Grants Management for Grantor

Use

Grants Management for Grantor has been enhanced in mySAP CRM 2006 Wave 1 to include claims. There have also been some changes to the application and agreement. The following business content has been developed for this purpose:

Claim Business Content:

InfoCube

Grantor Management: Claim 0GTR_C04

Query

0GTR_C04_Q0001

DataSource

CRM Grantor Claim Item 0CRM_GTR_4

InfoSource

CRM Grantor Claim Item 0CRM_GTR_4

ODS Object

Grantor Management Claim 0GTR_DS04

Grantor Application: Characteristics

Application Due Date 0GTR_APDUE

Application Usage of Higher-Level item 0GTR_APITU

Application Valid From 0GTR_APVALF

Application Valid To 0GTR_APVALT

Application Expense Type Group 0GTR_EXPTYG

Application Expense Type 0GTR_EXPTYT

Grantor Agreement: Characteristics

GTR Agreement Billing Date 0GTR_AGBLD

Agreement Due Date 0GTR_AGDUE

Agreement Expense Type Group 0GTR_AGETG

Agreement Expense Type 0GTR_AGETY

Agreement Usage of Higher-Level Item 0GTR_AGITU

Advance Reference Item GUID 0GTR_RCLGUI

Advance Reference Item ID 0GTR_RCL_ID

Ref Holdback Item GUID 0GTR_RHBGUI

Ref Holdback Item ID 0GTR_RHB_ID

Agreement Item Start Date 0GTR_AGIVFR

Agreement Item End Date 0GTR_AGIVTO

Agreement Final Payment Status 0GTRSTASYS1

Grantor Claim: Characteristics

GTR Claim Billing Date 0GTR_CLBLD

Claim Expense Type Group 0GTR_CLETG

Claim Expense Type 0GTR_CLETY

Claim Header GUID 0GTR_CLHGUI

Claim Header Number 0GTR_CLH_ID

Claim Item GUID 0GTR_CLIGUI

Claim Usage of Higher-Level Item 0GTR_CLITU

Claim Item Number 0GTR_CLI_ID

Claim Valid From 0GTR_CLVALF

Claim Valid To 0GTR_CLVALT

Claim Expense Date 0GTR_EXCLDT

Claim Item Start Date 0GTR_CLIVFR

Claim Item End Date 0GTR_CLIVTO

Claim Final Payment Status 0GTRSTASYS0

GTR Application & Agreement: Common Characteristics

Bill Plan Type 0GTR_BILPT

Item Valid From 0GTR_IVALFR

Item Valid To 0GTR_IVALTO

Grantor Agreement: Key Figures

Agreement Billed Amount 0GTR_AGBLAM

Agreement Holdback Amount 0GTR_AGHBAM
Agreement Rel. Holdback Amount 0GTR_AGRHAM
Agreement Cleared Amount 0GTR_CLRAMT
Agreement Cleared Cumulative Amount 0GTR_CLRCUM
Agreement External Cleared Amount 0GTR_EXTCLR
Agreement External Open Amount 0GTR_EXTOPN
Agreement Holdback Cumulative Amount 0GTR_HDBCUM
Agreement Open Balance Amount 0GTR_OPNBAL
Agreement Recoverable Amount 0GTR_OUTADV
Agreement Authorized Claimed Amount 0GTR_RELCUM

GTR Application: Key Figures

Application Holdback Amount 0GTR_HLDBCK

GTR Claim: Key Figures

Claim Authorized Amount 0GTR_CLAUAM
Claim Billed Amount 0GTR_CLBLAM
Claim Cleared Amount 0GTR_CLCLAM
Claim External Cleared Amount 0GTR_CLECAM
Claim Eligible Amount 0GTR_CLELAM
Claim Open Amount (ERP) 0GTR_CLEOAM
Claim Holdback Amount 0GTR_CLHBAM
Claim Header Net Value 0GTR_CLHNET
Number of Claims 0GTR_CLHNUM
Claim Item Net Value 0GTR_CLINET
Claim Billing Requested Amount 0GTR_CLRQAM
Order Item: Net Value 0NETVALORD
Net Value:Order Header 0NETVALORDH

6. Industry Solutions

6.1. Financial Services

BI Business Content for Disclosure and Reporting (Enhanced)

Use

The following changes have been made in SAP NW 2004s BI Content Add-On 3 SP 02 for Disclosure and Reporting:

New Characteristics

- 0BA_1BPART Business Partner
- 0BA_1CCRIND Indicator for Counterparty Credit Risk
- 0BA_1CPNIND Indicator for Cross-Product Netting
- 0BA_1DDFIND Indicator for Double Default
- 0BA_1EXPCLG Asset Class for Guarantees
- 0BA_1EXPCLO Asset Class for Reporting
- 0BA_1EXPCLS Asset Class for the Standardized Approach
- 0BA_1IOFLOW Inflows and Outflows
- 0BA_1IPDO PD interval for the Counterparty (Obligor)
- 0BA_1LSTIND Indicator for Long Settlement Transactions
- 0BA_1RATING Rating of the Counterparty (Obligor)
- 0BA_1RISWE Risk Weight for the Exposure
- 0BA_1SLACAT Regulatory Risk Weights (Slotting Approach Category)
- 0BA_1SRALT Indicator for Alternative Treatment of Settlement Risk

New Key Figures

- 0BA_1BETA Beta
- 0BA_1FCBETA Volatility and Maturity Adjustments
- 0BA_1HE Haircut He
- 0BA_1MATDAY Number of Days Past Due for Risk Settlement (maturity)
- 0BA_1NUMBP Number of Business Partners

- 0BA_1ORGEXP Original Exposure
- 0BA_1PDO PD of Business Partner
- 0BA_1SRAMT Settlement Risk Amount
- 0BA_1VOLADJ EAD after Volatility Adjustments

New MultiProviders

- 0BADRMC21 Basel II D & R COREP Solvency
- 0BADRMC22 Basel II: D & R COREP Credit Risk

New DataStore Objects

- 0BADRSDS21 Basel II: D&R COREP Solvency
- 0BADRSDS22 Basel II: D&R COREP Collateral Own LGDs

New InfoCube

- 0BADR_C24 Acquisitions

New Queries

- 0BADRMC22_Q0001 CR_01 Standardized Approach for Credit Risk: exposure type
- 0BADRMC22_Q0002 CR_01 Standardized Approach for Credit Risk: Risk Weight
- 0BADRMC22_Q0003 CR_03 Standardized Approach for Credit Risk: Items Past Due
- 0BADRMC22_Q0004 CR_04 Standardized Approach for Credit Risk: Unrated
- 0BADRMC22_Q0005 CR_05 Standardized Approach for Credit Risk: Secured by Commercial Real Estate
- 0BADRMC22_Q0007 CR_07 Standardized Approach for Credit Risk: Other Risk Weights
- 0BADRMC22_Q0008 CR_08 Standardized Approach for Credit Risk: Secured by Residential Real Estate
- 0BADRMC22_Q0009 CR_09 Credit Risk: Select Asset Class
- 0BADRMC22_Q0011 CR_11 IRB Approach for Credit Risk: Exposure Type
- 0BADRMC22_Q0012 CR_12 Settlement Risk in the Trading Book
- 0BADRMC22_Q0013 CR_13 IRB Approach for Credit Risk: PD Classes
- 0BADRMC22_Q0014 CR_14 IRB Approach for Credit Risk: Specialized Lending
- 0BADRMC22_Q0015 CR_15 IRB Approach for Credit Risk: Dilution Risk

- 0BADRMC21_Q0023 CR_23 IRB Approach for Equity: PD/LGD
- 0BADRMC21_Q0024 CR_24 IRB Approach for Equity: Simple Risk Weight
- 0BADRMC21_Q0025 CR_25 IRB Approach for Equity: Internal Models
- 0BADRMC21_Q0001 Solv_1: Solvency Group Details
- 0BADRMC21_Q0002 Solv_2: Capital Adequacy - Own funds
- 0BADRMC21_Q0003 Solv_2: Capital Adequacy Capital Requirements

New Workbooks

- 0BADR_Credit_Risk_Standard_Approach
- 0BADR_Credit_Risk_IRB_Approaches
- 0BADR_Credit_Risk_Equity_IRB
- 0BADR_Group_Solvency_Details
- 0BADR_Capital_Adequacy
- 0BADR_Settlement_Risk_Trading_Book

Modified InfoSources

- 0BA_BA_DR_1 Counterparty and Issuer Risk
- 0BA_BA_DR_4 Commercial Real Estate
- 0BA_BA_DR_6 Equity Holdings

Modified DataStore Objects

- 0BADRDS01 Counterparty Risk
- 0BADRDS04 Commercial Real Estate Loans
- 0BADRDS06 Equity Holdings

Modified InfoCubes

- 0BABA_C01 Counterparty and Issuer Risk
- 0BADR_C04 Commercial Real Estate Loans
- 0BADR_C06 Equity Holdings

BI Business Content for Limit Checks (New)

Use

As of release *SAP NW 2004s BI Content Add-On 3 SP 02* you can use the following new functions to carry out limit checks for your accounts:

- Total Balance Limit

You can use the *Total Balance Limit Query* (0TB_IS04_Q0001) to determine the total balance of several accounts for an account holder and check this against the total balance limit. The system outputs a list of the account holders that have exceeded the total balance limit daily.

- Total Transaction Limit

You can use the following queries:

- *Total Transaction Limit Local Currency* (0TB_IS05_Q0001)
- *Total Transaction Limit Reference Currency* (0TB_IS05_Q0002)

You can use these queries to check the daily total transactions for an account in local currency or reference currency against the limits defined in Customizing.

The system outputs a list of the accounts that have exceeded the total transaction limit daily.

Effects on Customizing

You define the limits for each limit category in the IMG activity *Edit Limits Per Limit Category*.

6.2. Telecommunications

Target Group Cross and Up-Selling in Telecommunications (Enhanced)

Use

As of SAP NetWeaver 2004s BI Content Add-On 3 SP02, the following enhancements are available:

- The target group definition functionality in the *Sales Planning* application is enhanced to enable marketing managers to filter the target group specifically for the purposes of the telecommunications industry.
- The system automatically generates a cross or up-selling proposal in the interaction center and in the self-service scenario based on the marketing manager's target group definitions.
- The standard cross/up-selling functionality is enhanced to include telecommunications-specific attributes in the target group selection.
- The marketing manager can track the success of the cross/up-selling proposals in a report.

Effects on Existing Data

For this enhancement, there is one new MultiCube, which is based on two existing InfoCubes and one new query:

- MultiCube: Target Group - 0TE_MC02 (New)

The MultiCube obtains data from the business partner master data that is extracted from the field 0BPARTNER in either SAP CRM or SAP ERP to SAP BI.

It also obtains data from the following InfoCubes:

- InfoCube: Cleared Items - 0FC_C06 (Existing)
- InfoCube: Open items - 0FC_C07 (Existing)

The InfoCubes are enhanced with the business partner master data which includes the telecommunications attributes that are already available in SAP BI. These attributes are obtained from the contract data in SAP ERP.

- Query: Total Customer Revenue - 0TE_MC02_Q0001 (New)

This query obtains its data from the data provider 0TE_MC02. It is not entry enabled. The query shows the marketing manager the total revenue from the last 12 months. The marketing manager can navigate using the business partner attributes, that is free characteristics.

Effects on Data Transfer

The data for the MultiCube is extracted from SAP CRM and SAP ERP.

Sales Planning for Channel Managers and Channel Partners in Telecommunications (New)

Use

As of SAP NetWeaver 2004s BI Content Add-On 3 SP02, channel managers can use the sales planning tool in SAP NetWeaver Business Intelligence (SAP BI) to plan provider contracts with channel partners.

Channel manager: Channel managers can plan the number of provider contracts for each channel partner or channel partner group. The managers can change the existing planning numbers of provider contracts and enter their own planning numbers. They can do this only for their own channel partner program to which they are assigned.

Channel managers of telcos can create a detailed sales plan which reports on the number of new and extended provider contracts for each product or product group by channel partner and channel partner group. The channel managers can plan the provider contracts for the coming year. They can display the aggregate number of provider contracts for each month by either channel partner or product. The channel managers can call up the channel partner sales plans that are assigned to them and include only their dealers. They can view the historical numbers from the previous year (the number of actual provider contracts). They can then enter their planned number of provider contracts in the sales planning tool for the coming year. They enter the number of provider contracts for each channel partner group and each product group for every month of the year. Each telco can decide whether they want to plan their sales at a high level (by channel partner group and product group) or at a lower level (either by channel partner or by product). If the telco decides to use high-level planning, the user must begin on the *High Level* tab page and only once the user selects the lower level tab page are the channel manager's numbers distributed to the lower level sales planning automatically using distribution rules that are established in Customizing on a project basis.

Channel partner: The channel partner managers can review the planned number of provider contracts that the channel managers entered for the channel partner or channel partner group and review the actual number of provider contracts. The channel partner managers cannot change or enter any other numbers.

Note that SAP supports a 1:1 relationship between the sales organization and the channel manager. Therefore, each manager has one distribution channel only. This is important for Customizing settings in the Implementation Guide for Territory Management.

InfoObjects (New)

0TE_PLANACT (Planned number of provider contracts)

InfoProviders (New)

0TE_C06 (Sales planning)