



# Commodity SL™

*Triple Point and SAP Innovate the Commodity Supply Chain*



*Co-developed, fully integrated, scalable, end-to-end solution for commodity sourcing, selling, trading and logistics*

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**TRIPLE POINT**  
TECHNOLOGY





**Do your future profit opportunities lie in the supply chain?  
Do you have real-time visibility into all positions?  
Are you spending too much on integration projects when you should be investing in new functionality?**

In today's volatile and complex commodities markets, the untapped source of increased margins will come from optimizing the supply chain. Organizations have already squeezed most efficiencies from operating assets such as refineries, and are looking to the whole business for new opportunities. To optimize the use and profitability of all supply chain assets—to optimize the entire business—requires seeing the whole business. Real-time financial valuations must be combined with the physical supply chain.

**To meet this pressing need, SAP and Triple Point Technology are co-developing a fully integrated, prepackaged solution: Commodity SL.**

**SAP AND TRIPLE POINT: CO-DEVELOPMENT PARTNERS**

SAP and Triple Point have come together for a strategic partnership, bringing to market a ground-breaking, best-of-breed solution for optimizing profits across the commodities supply chain.

Commodity SL provides a seamlessly integrated front- to back-office solution for commodities supply, trading and marketing by utilizing the best of breed components of Triple Point with the best of breed components of SAP.

**The fully tested and integrated, out-of-the-box solution will provide a common maintenance program and common technology platform at a lower software lifecycle cost.** Triple Point's Commodity XL™ clients can move to the joint solution, when and if it makes sense for their business.

The solution will be offered for power, oil, gas, coal, metals, agricultural products, and freight.

**Key Benefits:**

- ✓ Know where profit opportunities lie at each node in the supply chain
- ✓ Combine real-time financial valuations with physical movements to decide whether to move material, buy, sell or hedge
- ✓ Take advantage of real-time data and act right away
- ✓ Streamline the entire value chain—supply, trading, marketing and scheduling
- ✓ Make smarter, better decisions, faster. Realize more profits

## COMMODITY SL

Deal Execution & Confirms	Contract Admin	Real Time Positions and P&L	Risk Management	Logistics	Commercial Invoicing & Settlements	Financials
Co-developed.		Fully-integrated.			End-to-end solution.	

*SAP and Triple Point's joint solution seamlessly integrates Triple Point's real-time trading and risk management functionality with SAP's logistics and back-office applications—**out-of-the-box**. The solution will include power, oil, gas, coal, metals, agricultural products, and freight.*



Best-of-Breed Functionality	Guaranteed Integration
<ul style="list-style-type: none"><li>• Triple Point's real-time trading and risk management</li><li>• SAP's logistic and back-office applications</li><li>• State-of-the-art, common technology platform</li></ul>	<ul style="list-style-type: none"><li>• Fully tested integration works out-of-the-box</li><li>• Integration maintained for new releases</li><li>• Backed by SAP</li><li>• Aligned maintenance program</li></ul>

### SAP AND TRIPLE POINT INNOVATE THE COMMODITY SUPPLY CHAIN



Triple Point has always made it easy to integrate with SAP's mid- and back-office application suite. Its component-based, J2EE-compliant architecture has earned "Powered by SAP NetWeaver" certification, and is completely open and scalable.

Now, SAP has chosen Triple Point for a strategic partnership, co-developing a ground-breaking, best-of-breed solution for optimizing profits across the commodities supply chain.

### OPTIMIZE THE SUPPLY CHAIN WITH SAP AND TRIPLE POINT

Know where profit opportunities lie at each node in the supply chain. Combine real-time financial valuations with physical movements to decide whether to move material, buy, sell, or hedge. Take advantage of real-time data and act right away. Streamline the entire value chain—supply, trading, marketing, and scheduling. Make smarter, better decisions, faster. Realize more profits.

#### Key Features:

- ✓ World-class trading and portfolio management for physical and financial markets
- ✓ Comprehensive, cross-commodity, aggregated risk management
- ✓ State-of-the-art logistics and scheduling
- ✓ Integrated front-, middle-, back-office
- ✓ Real-time, dynamic reporting, analytics, and business intelligence
- ✓ Unparalleled scalability

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"This is exactly the solution we've been looking for, integrating our trading and risk management functions seamlessly with all of our back-office and other operations managed by SAP. By combining real-time financial valuations with physical movements, we'll be able to make the most of profit opportunities across the whole supply chain."

**-Mark Evans, director, SAP Projects, Holly Corporation**

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## **ABOUT SAP**

SAP is the world's leading provider of business software. Today, more than 34,600 customers in more than 120 countries run SAP® applications—from distinct solutions addressing the needs of small and midsize enterprises to suite offerings for global organizations. Powered by the SAP NetWeaver® platform to drive innovation and enable business change, SAP software helps enterprises of all sizes around the world improve customer relationships, enhance partner collaboration and create efficiencies across their supply chains and business operations. SAP solution portfolios support the unique business processes of more than 25 industries, including high tech, retail, financial services, healthcare and the public sector. With subsidiaries in more than 50 countries, the company is listed on several exchanges, including the Frankfurt stock exchange and NYSE under the symbol "SAP." Additional information at [www.sap.com](http://www.sap.com).

## **ABOUT TRIPLE POINT TECHNOLOGY INC.**

Triple Point Technology is the leader in trading and risk management solutions for commodities, including power, oil, gas, coal, metals, agricultural products, and freight. Triple Point Commodity XL™ profitably manages the complex, ever-changing requirements of physical and financial markets. Commodity XL integrates front- to back-office and delivers best-of-breed functionality for the supply, trading, marketing, and movement of commodities on a single next-generation platform. Triple Point's real-time system helps customers of all sizes streamline trade processing, reduce transaction costs, maximize supply chain efficiencies, precisely measure and manage market risk, evaluate performance, and ensure regulatory and accounting compliance.

Named "Software House of the Year" by *Energy Risk*, Triple Point's award-winning solutions are used by more than 25 percent of both Global 500 commodity trading companies and Global 500 energy companies, including Amerada Hess, HETCO, BP, Morgan Stanley, Preem, Tesoro, Valero, OMV, Bharat Petroleum, ENOC, Petronas, Oxy, Cinergy, Marathon Oil, Noble Group, Commerce Energy, ITOCHU, General Maritime, and Glencore. Founded in 1993 and headquartered in Westport, Connecticut, USA, Triple Point serves clients in Asia, Africa, Australia, Europe, North America, and South America from its five development and support centers strategically located around the world. More information is available at [www.tpt.com](http://www.tpt.com).

## **HOW TO GET STARTED**

For more information, contact Triple Point at: [info@tpt.com](mailto:info@tpt.com).

### **Triple Point Technology Inc.**

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